

ASPECT ADVISORY ACADEMY

TECHNICAL SEMINAR



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Collateral Management

OVERVIEW:

The overarching lemma of this workshop is "Collateral is the new capital." Like capital, collateral aims to minimize losses from potential defaults, only that it is not held by the surviving counterparty but posted by the defaulting counterparty. Several regulatory initiatives (central counterparty clearing, margining of OTC-derivatives, capital saving for secured interbank lending) have made collateral as important as capital. The seminar stresses that collateral – like capital – is a scarce resource which must be managed, forecasted and priced. Participants learn which strategies, processes, and systems must be in place to effectively allocate this scarce resource within the organisation.

AGENDA OUTLINE:

Day 1:

Day 1: The collateralized bank

Day 2: Advanced aspects for collateral management

WHO SHOULD ATTEND:

We believe that this seminar is most useful for participants from:

- Treasury
- Risk management
- Capital Markets
- Internal audit
- Risk controlling

SEMINAR FORMAT:

- This seminar will be conducted in English
- This session will be conducted via Microsoft Teams. On completion of your registration you will receive a link to the meeting

COURSE MATERAIL:

- Sessions are recorded and could be obtained on request at the end of the seminar
- Trainers presentation slide decks could be obtained on request at the end of the seminar
- Certificates will be awarded at the completion of the seminar

CERTIFICATE:

 Certificates will be emailed to the participants on completion of the seminar



DAY 1

Collateral Management SAMPLE SCHEDULE

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Day 1: The Collateralized Bank 1. Increased collateral demand 1.1 Secured interbank lending and borrowing 09:00 1.2 Margining of all interbank derivatives 1.3 LCR - Liquidity reserve as part of the collateral pool 10:30 2. Increase collateral supply 2.1 Issuer-based collateral 2.2 Collateral mobilisation (Re-hypothecation, collateral swaps) 2.3 Collateral haircuts 2.4 Collateral shortage Morning coffee break 3. Operating model for collateral management 10:45 3.1 Collateral strategy 3.2 Collateral processes 12:15 3.3 Liquidity management as a sub-unit of collateral management 3.4 Collateral governance 3.5 Collateral systems

Please note:

This is a sample schedule and the session topics is illustrative and subject to change.

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Collateral Management SAMPLE SCHEDULE

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TECHNICAL SEMINAR

DAY 1 Lunch Break 4. Collateral vs. capital 4.1 The mechanics of collateral- and capital requirements 13:30 4.2 Required capital for bilateral exposures Methodology • EaD: Standardised approach for derivative exposures 15:00 4.3 Required capital for CCP-exposures 4.4 Example: all collateral- and capital requirements for an interest rate swap Afternoon Coffee Break 5. Interaction of collateral management and capital requirements 15:15 5.1 Impact of collateral on the six Basel III – ratios 5.2 NSFR – compliant funding of collateral pool 17:00 5.3 NSFR and encumbrance 5.4 Treatment of (repo-, derivative) collateral in leverage ratio Close of Day 1 Sessions

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DAY 2 Day 2: Advanced aspects for collateral management 1. Collateral optimization 09:00 1.1 What to be optimized? 1.2 Different objectives when optimizing collateral management 1.3 Method for collateral cost optimization 10:30 1.4 Collateral optimisation: possibilities, challenges, return drivers, do's and don'ts 2. Internal transfer prices for collateral 2.1 Return of collateral: strategies to earn an extra yield 2.2 Cost of collateral: internal transfer prices Repos/reverse repos Collateral swaps Margining Morning coffee break 10:45 3. Internal exposure models 3.1 Why to set-up an internal model if one could use SA-CCR? 3.2 Relation between PFE, EE, PE, CVA, DVA, FVA ... and collateral 12:15 3.3 Computing the potential exposures using Monte-Carlo simulations 3.4 Choices, challenges and solutions

Please note:

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DAY 2 Lunch Break 4. Collateral management systems 4.1 Trends and main challenges for collateral systems 13:30 4.2 Interdependencies with existing infrastructure 4.3 Challenges when opting for a new collateral management system 4.4 Collateral management vs. XVA: modelling approaches for margin period of risk 15:00 (MPOR) 5. Synergies between standardized CVA, SA-CCR and FRTB Afternoon Coffee Break 6. SA - CCR: more than a regulatory burden? 6.1 Can SA – CCR be used for internal limit management 6.2 Necessary extensions when using SA-CCR for internal management 15:15 7. Review of CVA - framework 7.1 Mechanics 17:00 7.2 Pros and Cons of CVA desks Close of Day 2 Sessions

Please note:

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